Ashton Benavides

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EDUCATION

University of Miami

Coral Gables, FL

Bachelor of Business Administration Finance and Marketing, Minor in Sports Administration

May, 2025

• **GPA:** 3.77 / 4.0

• Honors: Dwight D. Esienhower Leadership Award

• Relevant Coursework: Fundamentals of Finance; Introduction to Business Law; Investments and Security Markets; Financial Planning and Wealth Management; Business Technology and Innovation; Investment Portfolio Management;

WORK & LEADERSHIP EXPERIENCE

Aldo Design Group

Carteret, NJ

Sales Assocaite

December 2021-August 2024

- Guided clients to a pleasant experience in selecting interior floor products with the use of product knowledge of flooring, backsplashes, cabinetry, and all other facets of the home
- Accompanied Senior Sales Representatives in interactions with clients and gained knowledge of the online Retail Floor Management System for order entry and storage

Warehouse Employee

December 2018 – August 2021

 Managed and compartmentalized stock of flooring through physical labor; proceeded to develop knowledge of the corporate ladder and gained hands on labor experiences

Wealth Plan Advantage

Morristown, NJ

Intern

December 2021 – January 2022

- Studied financial investment strategies and learned approaches to analyzing new potential opportunities for each diverse portfolio in the private firm
- Shadowed Senior Financial Advisors in client meetings regarding portfolio news; resulted in the cultivation of relationships with clients and a gained knowledge of how to present investment opportunities in an understandable persuasive manner

Pi Kappa Phi Miami, FL

Vice Archon Internal (Vice President)

November 2022 – December 2023

- Negotiated and collaborated with members of Greek Life Organizations as well as Deans of Students and Greek Life; resulted in profound increase in leadership and communication skills.
- Focused on all inner workings of fraternity life by negotiating and coordinating with other Chair members in the fields of philanthropy, academic ordeals, and many other positions.

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Efficient in Microsoft Suite: Word, Excel, PowerPoint **Certifications & Training**: Certified in United Nations Peer Mediation

Activities: Canes Fight Cancer Organization; Fraternity Vice President; Interfraternity Council Publicity

Interests: Traveling European Countires; New York Jets Football; Cooking dishes of Cuban and Italian ancestry